



# PURCHASING DEPARTMENT

441 Canton Highway  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

Fisher Scientific Company LLC  
4500 Turnberry Drive  
Hanover Park, IL 60133  
Attn: Darlena Ogoke

Dear Ms. Ogoke:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2020** through **June 30, 2021**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

It is your responsibility to provide new catalogs to each school by July 1, 2020 and prior to any catalog update. Each school should receive two catalogs, one addressed to the Bookkeeper and the other addressed to Faculty. In addition, one copy each should be sent to: Trey Tryan, Purchasing Coordinator at 441 Canton Highway, Cumming GA 30040.

**Please send catalogs as soon as possible to allow schools to begin ordering July 1, 2020.**

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson  
Director of Procurement Services

Attachments:  
Discount Details

# FORSYTH COUNTY SCHOOL SYSTEM

9

## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 33-35 %

Bid Id# # B20-07 (Fisher Science Education Contract Number: C15-JL-12)

**Exclusions:** No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net. Excludes products beginning with NC, ending in ND, non-catalog products, and customized items. Products will not be itemized and must be purchased in a single order to qualify for tier pricing.  
Catalog pricing is updated every January of the subsequent year.

Catalog #	Begin Date	End Date
2020	1/1/2020	12/31/2020

#### **Please list below if discounts vary per grouping**

Product Hotlist and Fisher Science Education Chemicals – 35% Off\*

General Supplies, Lab Equipment/Furniture, and Specimens – 33% Off\*

Non-Hotlist Products – 19% Off\*

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#### **Please provide specific details pertaining to pricing and discounts**

\* Discounts taken off list price items in the Fisher Science Education online portfolio (items starting with "S") or in current Fisher Science Education catalogs. Excludes products beginning with NC, ending in ND, non-catalog products, and customized items. Products will not be itemized and must be purchased in a single order to qualify for tier pricing.

Free shipping-excludes shipping to Alaska, Hawaii, and Puerto Rico. Also excludes live materials, motor freight, and expedited shipping. No minimum threshold or usage fees

\*\*see attached for additional information.\*\*



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Highway  
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Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

Flinn Scientific, Inc.  
P O Box 219  
Batavia, IL 60510  
Attn: Mr. Kevin Theesfeld

Dear Mr. Theesfeld:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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# FORSYTH COUNTY SCHOOL SYSTEM

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15 %

Bid Id# B20-07

Exclusions: Laboratory Furniture and Technology items  
that have a catalog number beginning with the prefix "TC"

Catalog #	Begin Date	End Date
Flinn catalog	2-1-20	1-31-21
Flinn catalog	2-1-21	1-31-22

**Please list below if discounts vary per grouping**

as noted above

**Please provide specific details pertaining to pricing and discounts**

Exceptions to free shipping are live material,  
lab furniture, chemicals requiring a hazardous materials  
surcharge, or items that require delivery by motor  
truck freight.



# PURCHASING DEPARTMENT

441 Canton Highway  
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Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

Hand2mind, Inc.  
500 Greenview Court  
Vernon Hills, IL 60061  
Attn: Ms. Elizabeth Rodriguez

Dear Ms. Rodriguez:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Director of Procurement Services

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# FORSYTH COUNTY SCHOOL SYSTEM

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15 %

Bid Id# FCSS #B20-07

**Exclusions:** Professional Development, hand2mind Custom and Publisher-Aligned Kits including but not limited to National Geographic NGSS Kits, Curriculum Associates Ready Mathematics kits, and kits for use with Great Minds' Eureka Math Curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts.

Catalog #	Begin Date	End Date
2020 hand2mind Catalog	1-1-2020	12-31-2020
2021 (when issued)	1-1-2021	12-31-2021

#### Please list below if discounts vary per grouping

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#### Please provide specific details pertaining to pricing and discounts

Discounts are fixed for the term of the bid, contract or agreement and apply to the current catalog in place at the time an order is placed. Special promotions, quotes, brochures, sale items, and bid prices (prefixed by BD) are excluded from further discounts. Pricing in a ~~current catalog expires December 31st of each year. Prices may increase or decrease when new catalogs are issued.~~

Free ground shipping is applied to all orders over \$99.00 (12%/\$7 min). FedEx Next Day, Second Day & 3 Day Select are excluded from free shipping terms. Delivery in 5-7 business days on in stock items, 30 days on back orders.



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Highway  
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Fax: 770-888-0222

June 17, 2020

Nasco Education  
901 Janesville Avenue  
Fort Atkinson, WI 53538  
Attn: Michelle Au

Dear Ms. Au:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Director of Procurement Services

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# FORSYTH COUNTY SCHOOL SYSTEM

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15 %

Bid Id# B20-07

Exclusions: Please see attached.

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Catalog #	Begin Date	End Date
2010	1/1/2020	12/31/2020

**Please list below if discounts vary per grouping**

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**Please provide specific details pertaining to pricing and discounts**

Please see attached.

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## PURCHASING DEPARTMENT

441 Canton Highway  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

Pitsco Education  
P O Box 1708  
Pittsburg, KS 66762  
Attn: Angela Watson

Dear Ms. Watson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Director of Procurement Services

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**FORSYTH COUNTY SCHOOL SYSTEM**  
**Purchasing Department**

9

**3.0 CATALOG DISCOUNT**

**Percentage Catalog Discount:** 2 %

**Bid Id#** 766284

**Exclusions:** Items must be found in the catalog or on our website to be covered.

<b>Catalog #</b>	<b>Begin Date</b>	<b>End Date</b>
Pitsco Big Book 2020	Jan. 1, 2020	December 31, 2020

**Please list below if discounts vary per grouping**

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**Please provide specific details pertaining to pricing and discounts**

Orders must be \$100 or greater to receive the 2% discount. Shipping/handling charges will be prepaid and added to the invoice according to the total of the order.

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## PURCHASING DEPARTMENT

441 Canton Highway  
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Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

School Specialty, Inc.  
W6316 Design Drive  
Greenville, WI 54942  
Attn: Ms. Amy Fuss

Dear Ms. Fuss:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Sincerely:

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Director of Procurement Services

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FORSYTH COUNTY SCHOOL SYSTEM  
Purchasing Department

9

**3.0 CATALOG DISCOUNT**

Percentage Catalog Discount: 35 %

Bid Id# B20-07, Science Supplies

Exclusions: See attached Catalog Discount letter for exceptions.  
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Catalog #	Begin Date	End Date
2020 Science Catalog	July 1, 2020	June 30, 2021

**Please list below if discounts vary per grouping**

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**Please provide specific details pertaining to pricing and discounts**

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**School Specialty, Inc. Catalog Discount Pricing Offer for  
Bid Number: B20-06, Physical Education Supplies**

**School Specialty, Inc.** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at [www.schoolspecialty.com](http://www.schoolspecialty.com) and log on to view your contracted pricing.

Science Supplies	35%
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***Standard Freight Terms (subject to change):***

Ship to Location	Item Prefix	Shipping Charge
48 States-Parcel Orders	5	\$5 Minimum or 12% charge based on NET subtotal
48 States-Parcel Orders	9	\$9.95 minimum or free over \$49 based on NET subtotal
48 States-Non-Parcel Orders	6	Free Shipping

**\*\*Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges. Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**



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441 Canton Highway  
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Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

Sargent Welch  
Ward's Science  
5100 West Henrietta Road  
Rochester, NY 14692  
Attn: Mr. Mark Tringali

Dear Mr. Tringali:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Sincerely:

Brad Richardson  
Director of Procurement Services

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# FORSYTH COUNTY SCHOOL SYSTEM

9

## Purchasing Department

### 3.0 CATALOG DISCOUNT

WardScience

Please see attached pricing document.

Percentage Catalog Discount: 15 %

Bid Id# B20-07

Exclusions: All items designated with a price ending in a "9" (i.e. xx.09, \$5.49, \$12.89, etc) are excluded from the noted discount. "9" ended prices will ship at list price.

Free ground shipping - Please see attached pricing document for exceptions.

Catalog #	Begin Date	End Date
WardScience 2020	1/1/2020	12/31/2020
WardScience Website	wardsci.com	

Annual catalog + pricing update in January of each new calendar year

**Please list below if discounts vary per grouping**

N/A

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**Please provide specific details pertaining to pricing and discounts**

Please see attached pricing document

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# FORSYTH COUNTY SCHOOL SYSTEM

9

## Purchasing Department

### 3.0 CATALOG DISCOUNT

Sargent Welch

Percentage Catalog Discount: 33 %

*Please see attached pricing document.*

Bid Id# B20-07

Exclusions: All items designated with a price ending in a "9" (i.e. xx.09, \$5.49, 12.89 etc) are excluded from the noted discount. "9" ended prices will ship at list price.  
Free ground shipping - please see enclosed price document for exceptions.

Catalog #	Begin Date	End Date
Sargent Welch 2020	1/1/2020	12/31/2020
Sargent Welch web site	SargentWelch.com	

**Please list below if discounts vary per grouping**

N/A  
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**Please provide specific details pertaining to pricing and discounts**

Please see attached pricing document.  
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5100 West Henrietta Road  
Post Office Box 92912  
Rochester, New York  
14692-9012

800 727-4368  
[sargentwelch.com](http://sargentwelch.com)



5100 West Henrietta Road  
Rochester, NY 14585

**ATTACHMENT – Pricing Sheet – Forsyth County Schools, GA  
Bid# B20-07, Science Supplies Catalog**

**SARGENT WELCH DISCOUNT OFFERING:**

**Discount:** 33%

Per the terms of the agreement, Forsyth County Schools will be entitled to a 33% discount off current year, 2020, catalog & website list prices, [www.sargentwelch.com](http://www.sargentwelch.com). **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website are not eligible for the noted discount.

**Freight**

F.O.B Destination. Forsyth County Schools will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**WARD'S SCIENCE DISCOUNT OFFERING:**

**Discount:** 15%

Per the terms of the agreement, Forsyth County Schools will be entitled to a 15% discount off current year, 2020, catalog & website list prices, [www.wardsci.com](http://www.wardsci.com). **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Ward's Science website are not eligible for the noted discount.

**Freight**

F.O.B Destination. Forsyth County Schools will have free ground shipping on all orders, delivery 7-10 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

**Note:** Annual catalog/price updates in January of each new calendar year.

**Sales Representative:**

**Karol Stephens**

**Ph# 770-826-4060**

**Email – [karol.stephens@vwr.com](mailto:karol.stephens@vwr.com)**

June 17, 2020

Anatomy Warehouse  
1630 Darrow Avenue  
Evanston, IL 60201  
Attn: Curt Schlesinger

Dear Mr. Schlesinger:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Sincerely:



Brad Richardson  
Director of Procurement Services

Attachments:  
Discount Details

# FORSYTH COUNTY SCHOOL SYSTEM

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 2 %

Bid Id# ForsythCounty-2

**Exclusions:** Orders under \$100.00 are charged for Ground Delivery. Free Ground Delivery for orders over \$100.00.

Expedited Delivery available for additional charge.

Catalog #	Begin Date	End Date
<a href="https://anatomywarehouse.com/">https://anatomywarehouse.com/</a>	July 1, 2020	June 30, 2021

### Please list below if discounts vary per grouping

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### Please provide specific details pertaining to pricing and discounts

We are offering Forsyth County Schools a 2% Discount on all products displayed on <https://anatomywarehouse.com/> for the contract period of July 1, 2020 to June 30, 2021.

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June 17, 2020

Carolina Biological Supply  
2700 York Dr.  
Burlington, NC 27215  
Attn: Spencer Hindman

Dear Mr. Hindman:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Sincerely:



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Director of Procurement Services

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# FORSYTH COUNTY SCHOOL SYSTEM

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 10 %

Bid Id# P106711

Exclusions: Please see the attached Carolina Proposal Letter for product exclusions.

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Catalog #	Begin Date	End Date
www.carolina.com		

Please list below if discounts vary per grouping

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Please provide specific details pertaining to pricing and discounts

Please see attached Carolina Proposal letter for discount exclusions and freight terms.

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04/20/2020

Forsyth County Schools  
136 Elm Street  
Cumming, GA 30040

To whom it may concern:

We propose to furnish all of your requirements as selected from our catalogs and web site for the period of 7/01/2020 to 06/30/2021, all in accordance with the following terms and conditions.

- a) Purchase orders shall be issued to cover requirements from time to time and shall reference to this Proposal No. **P106711**.
- b) Prices shall be as listed on our web site, [www.carolina.com](http://www.carolina.com), less a **10% Discount**. Furniture items and Distance Learning kits are excluded from our discount offer.
- c) Our web site, [www.carolina.com](http://www.carolina.com), offers the ability to receive your contract pricing, use a Purchase Order, and receive tax-exemption if qualified. To enable these features on your Carolina Online Account, please call Customer Service at 800.334.5551 (8am to 8pm, ET, Monday-Friday) before creating your own Carolina Online Account.
- d) Prices will be freight prepaid on orders over **\$50** except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and furniture. Freight prepaid shipments are best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than **\$50**.
- e) This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements or promotions. **GEMS®, Math-Out-of-the-Box™, STC™ and STC/MS™ kits, refurbishment sets, Building Blocks of Science®, and printed materials will be sold at list price with no discount and freight charges will be added to the billing invoice.**
- f) Invoices shall be rendered for each individual shipment with corresponding packing list included with each delivery. Our terms are net 30 days.

Sincerely,

Spencer Hindman  
Quotation Specialist



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Highway  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

June 17, 2020

EAI Education  
118 Bauer Drive  
Oakland, NJ 07436  
Attn: Mr. Guglberger

Dear Mr. Guglberger:

This is to advise you that your company has been awarded a contract from our recent **Bid # B20-07, Science Supplies Catalog**.

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Director of Procurement Services

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## Purchasing Department

### 3.0 CATALOG DISCOUNT

Percentage Catalog Discount: 15% with exceptions below

Bid Id# B20-07

Exclusions: Catalog discount does not apply to all Texas Instruments, CalcPal, Casio, Sharp, 5eBoard, Batteries, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, Makey Makey, Makeblock, Ozobot, Photon, PocketLab, SAM Labs, Sphero, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing.

Catalog #	Begin Date	End Date
EAI Education Spring 2020	January 2020	August 2020
EAI Education Fall 2020	August 2020	January 2021

EAI PreK-12 Catalog is published in the Spring and Fall of each year. Discount applies to the current catalog pricing. Catalog pricing and exceptions are subject to change with the publication of new catalogs and new products.

Please list below if discounts vary per grouping

n/a  
   
   
   
   
 

Please provide specific details pertaining to pricing and discounts

Shipping on orders over \$100 is Free; under \$100 add \$9 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Sharp, Vernier, furniture, carpets, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$100 minimum order. Standard shipping rates will apply to all excluded items.

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